

## TRAINING.

The 301 training is a master class in facilitation. This advanced course builds on the tools and methodologies from the 101 and 201 training to take your skills to the next level. We will work with you to sharpen your greatest tool – yourself – and equip you to be a keen observer, identifying situations as they arise, and practice managing them effectively.

On day one, we will unpack the assets, strengths and vulnerabilities that enable as well as hinder you when stepping into the arena of facilitation. Throughout day two, we will provide multiple opportunities to practice facilitating 21/64 tools and real-life scenarios, so that you leave mindful of your power in a room and at ease with your ability to be an agent of change. In the spirit of all the work we do at 21/64, all of this learning takes place in the company of likeminded peers, who are also focused on engaging next gen and multigenerational donors and clients in meaningful ways.

By completing this course you will be designated as a 21/64 Certified Facilitator on our website and can note the certification in your professional bio. The 201A and 201B Trainings – Managing Family Dynamics and Talking About Money – are recommended but not pre-requisites for this course.



#### The Art of Facilitation

April 9-10, 2018 NYC



Pre-requisite: 101 Training

#### **Benefits for Participants**

- Develop in-depth facilitation skills
- Gain awareness of yourself and the different assets you have to effectively facilitate, and what can get in the way
- Practice facilitating
- Learn to offer constructive feedback
- Receive written and oral feedback on your facilitation from 21/64 and your peers
- · Take home new tools and methods
- Expand your network and connect with diverse participants
- Become a 21/64 Certified Facilitator



## AGENDA.

## **Day One**

9am-5pm

Welcome & Overview
Purpose, Objectives, Process
Sharpening Our Awareness of Self

- Gestalt Cycle
- Kinetic Temperament
- Group Dynamics
- Vulnerability & Trust

## **Day Two**

8:30am-3:30 pm

#### Stepping into the Arena

- Mindfulness
- Practice of Facilitating Tools
- Giving and Receiving Feedback
- Practice Facilitating Audiences
  - Families
  - Advisors
  - Next Gen Donors
- Power Poses
- Taking it Home

Resources, Evaluation, and Next Steps



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I found the training to be very moving and effective and I'm grateful for your work and vision. Your open source approach is so refreshing and I'm a believer in what you are trying to do for our field".

Alix Derby, VP of Philanthropic Services, Marin Community Foundation



I felt such personal growth from these sessions. I stepped out of my comfort zone to try something new and facilitated an unfamiliar tool. The feedback was invaluable".

**301 Training Participant** 



The size of the group created a safe space to have candid discussions and practice facilitation skills in a non-threatening environment. It was a content rich experience with tangible takeaways".

**301 Training Participant** 



# REGISTRATION.

**Training Dates: April 9-10, 2018** 

Name:
Email:
Title:
Organization:
Address:
City, State, Zip:
How did you hear about us?
Dietary Restrictions:
DRINKS AND NETWORKING will immediately follow the first day of the training at 5:00 pm RSVP ☐ yes ☐ no ☐ not sure yet
Please email your bio and headshot to Barbara@2164.net, and include your organization name with your bio. You will receive a pre-training email with a detailed agenda, participant and

Please email your bio and headshot to Barbara@2164.net, and include your organization name with your bio. You will receive a pre-training email with a detailed agenda, participant and facilitator bios, short pre-reading, and additional logistics approximately two weeks prior to the training. Hard copy materials and tools will be distributed in-person.

#### **Payment and Fees**

Workshops are limited to 16 participants and fill on a first-come first-serve basis. Fees include the workshop, all tools and materials, two (2) breakfasts, two (2) lunches, ongoing professional development and network membership.

For-Profit Professional \$3,000 Non-Profit Professional \$2,500 Freelance Professional \$1,870

Payment can be made 21/64

online with credit card at www.2164.net, or mail a check to: 445 Park Avenue, 16th Floor New York, NY 10022 Attn: Barbara Taylor

Cancellation: We understand life happens. If you cancel more than 60 days prior to a scheduled training, your registration will be refunded in full. If your cancellation is 30-60 days prior your registration be refunded 50%. All cancellations within 30 days of the training are nonrefundable. We will try to take into account any extenuating circumstances that result in cancellation and may allow your fee to be applied to a future training within 12 months. We cannot guarantee fee postponement beyond 12 months of the originally planned training.

Hotel Recommendations: email Krystal@2164.net Other Questions? email Barbara@2164.net



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Even experienced facilitators can benefit from this training.

Get ready to grow".

**301 Training Participant**